EDUCATION

In 2024, ASI Research surveyed end-buyers of promotional products in various markets. Here are the key findings within the education sector.

17 **MOST IMPORTANT BENEFITS A DISTRIBUTOR CAN PROVIDE TO EDUCATION END-BUYERS** 60% More Value Save Money 57% **OF EDUCATION END-BUYERS** 55% Save Time 49% Better Taraeted Products WHO USE PROMO PRODUCTS 46% New Products **ARE SATISFIED WITH THE ROL** Doing All the Work 40% THEY RECEIVE Get Products Faster 37% X **OF EDUCATION END-BUYERS OF EDUCATION END-BUYERS** 79% **WOULD RECOMMEND PROMO** PLAN TO INCREASE THEIR **PROMO SPENDING IN 2024 PRODUCTS TO SIMILAR COMPANIES** EDUCATION **GOALS OF EDUCATION END-BUYERS** WHEN GIVING OUT PROMO END-BUYERS 60% 79% WHO PURCHASE PROMOTIONAL ODUCTS SAY 65% **THEY SPEND** 59% 58% **OF EDUCATION END-BUYERS WHO** 31% **USE PROMO SAY IT'S VERY IMPORTANT** Thank employees and Increase in brand Increase in loyalty Increase in sales Lead **TO THEIR COMPANIES'** OF THEIR MARKETING generation awareness **BUDGET ON PROMO ARKETING STRATEGY** customers WHO DO EDUCATION END-BUYERS 3% Sustainability **GIVE PROMO PRODUCTS TO?** Social Responsibility 5% Made in USA 85% 6% 76% 7% 67% Style THE MOST IMPORTANT 45% **FEATURE CONSIDERED** Durability/ Quality 29 **BY EDUCATION END-BUYERS WHEN PURCHASING PROMO** 21% Price **Current Customers** Employees Prospects





